# GLOBAL RECRUITERS OF WEST BEND





# **OUR CLIENTS**

We serve US-based companies and executives, including:

- Private Equity firms
- P/E Portfolio Companies
- Privately-held firms

Our clients are typically operating in the lower-middle & middle markets:

- \$20-\$350M Revenue
- \$2-\$50M EBITDA

Our clients are facing significant challenges:

- New Platform build
- Business turnaround
- Executive transition
- Transformational growth
- Exit / sale preparation

# **OUR RECRUITS**

We recruit the top executives and key functional leaders from a given industry

### Top executives

- Operating Partners / Board Members
- "Executive-Led" New PE Platform Execs
- CEO / COO / Presidents / GM's / VP's



### **Finance & Accounting**

- CFO / VP Finance
- Controller / FP&A
- M&A / Corp Dev

### **Management Teams**

- · Operations COO, VP/Dir Ops, Supply Chain
- Engineering CTO, VP/Dir, R&D, Automation
- Sales Leadership, Project Management

# **OUR INDUSTRY FOCUS**



# **INDUSTRIALS**

- Advanced Manufacturing
- Engineered Products
- Value-added Distribution



- Residential Services
- Commercial Services
- Industrial Services



# **TECHNOLOGY**

- Industrial Automation
- Financial Controls
- · Software Engineering







# GLOBAL RECRUITERS OF WEST BEND





# ABOUT US WHO WE ARE

Founded in 2012, Global Recruiters of West Bend is led by **Greg Ciriacks**, an experienced **Industry Operator** who has leveraged 20 years of global manufacturing background to create a differentiated Executive Search practice.



Global Recruiters Network® has been recognized 6 years in a row by Forbes, as one of America's Best Executive Recruiting Firms!

# ACCELERATING ENTERPRISE VALUE WHAT WE DO

## **Engaged & Retained Search**

GRN West Bend provides confidential executive recruiting and related advisory services to privately-held firms across the United States.

### Private-equity Platform-building

We also specialize in building and growing PE-backed platforms; through CEO and/or Board Executive search, often followed by Finance and functional leadership so that our clients create a lasting competitive advantage!

RETAINED ENGAGEMENTS ADVISORY



#### **EXECUTIVE RECRUITING**

We proactively network with executives that have proven success adding significant value in dynamic & growing industries.



## **INDUSTRY ADVISORY**

We connect our clients with industry experts who may serve as future Board members,
Operating Partners, Top
Executives & Advisors.



#### **PLATFORM LAUNCH**

We advise talented executives through the journey to develop an industry thesis, partner with a Private-equity firm & launch a new platform investment.





